

Startup Company and Venture Financing Group

Our Startup Company and Venture Financing Group specializes in helping both entrepreneurs and investors in all lifecycle phases of an emerging company. We have a strong business background, including operational experience, that allows us to understand new ventures and provide strategic business advice. We also have expertise in intellectual property and technology transactions, making us well suited to working with tech startups. Our group values entrepreneurship and spends time in the LA startup and VC community.

Problems we solve for entrepreneurs and startup companies

- We help entrepreneurs translate their ideas into successful businesses.
- We help choose the most effective organizational structure considering management structure, financing, investment strategy, and tax efficiencies.
- We help founders agree on relative ownership and contributions to their company, and ensure the company secures the intellectual property crucial to its business.
- We provide strategic advice regarding raising capital and pitching to investors.
- We help clients determine market terms for financing rounds, prepare investment offering documents, and ensure compliance with securities laws.
- We help clients team with the strategic partners and talent they need to prosper, while making sure the company secures all of its intellectual property.
- We help companies deal with operational, commercial, and corporate governance matters.

For more mature companies, we represent them in M&A exit transactions.

Problems we solve for investors

- We help investors conduct due diligence for potential investments.
- We represent investors in financing transactions ranging from seed and angel rounds to VC funding, to M&A transactions up to \$100,000,000.

Our approach

- We invest significant time getting to know our clients and understanding their ideas.
- We leverage our entire network to help entrepreneurial clients thrive.
- We spend time hanging out in the LA startup community so we stay on top of new technologies and ideas.
- We recruit innovative thinkers who are excited about working with creative people and companies.
- We look for synergies among our clients and contacts in order to make introductions and create customized client events.

Good fit clients

- California-based, IP-rich, growth-oriented companies.
- We represent companies in various industry sectors but are particularly well-suited to help companies focused on technology, telecom, media, design and entertainment.
- Individuals and companies looking for lawyers who offer strategic business and legal advice.